

Nova Scotia Gaming is responsible for the conduct and management of the regulated gambling industry. We do this effectively by establishing appropriate strategic goals for our operators and setting performance measures.

### Casino Nova Scotia's Mandate

Provide a broad range of casino entertainment options that are relevant, engaging and delivered in a safe and responsible way to optimize responsible profits to the shareholder.

### Casino Nova Scotia - Strategic Direction (2021-21)

The following Strategic Goals of Casino Nova Scotia are aligned with our mission to offer trusted and entertaining responsible gaming experiences, optimizing the benefits for Nova Scotians:

1. Amplify the experience;
2. Continuous improvement;
3. Mitigate impacts of Cogswell reconstruction; and,
4. Capitalize on visitation.

### Performance Measures (2020-21)

The following financial measures aligned with NSGC's objectives and strategic goals relating to performance.

**Please note:** 2020-21 performance was impacted by the COVID-19 pandemic, including closures and changes to business practices to meet public health protocols.

Measure	Target	Outcome
Meet budgeted Payment to Province	\$30.1 million	\$6.5 million
Meet Total Revenue Budget for Halifax Casino	Revenue: \$68.4 million	Revenue: \$12.5 million
Meet Total Revenue Budget for Sydney Casino	Revenue: \$19.5 million	Revenue: \$5.1 million
Meet Visitation Target for Halifax Casino	890,000	68,148
Meet Visitation Target for Sydney Casino	360,000	41,112
Adhere to Nova Scotia Policies & Standards for Responsible Gambling	Compliance	In Compliance