

For the second Quarter Ended September 30, 2021

Operational Highlights

- There were seven Lotto Max \$50+ million plus MAXMILLION draws and two Lotto 6/49 jackpots over \$20 million.
- Both casinos remained open through the quarter with continued COVID-19 protocols including masking requirements and social distancing in place.
- Nova Scotia had a \$500,000 Daily Grand winner, two Scratch'N Win \$100,000 winners and four TAG \$100,000 winners in the quarter.
- Six new Scratch'N Win tickets and eight new Digital Instant games were launched in the quarter.
- Two new Video Lottery games were launched: Wild Witch, and Quick Hits.

Community Highlights

- Support4Sport provided \$1.1 million in dedicated profits for amateur sports in Nova Scotia. Awareness efforts through social media continued throughout the quarter, which included highlighting Nova Scotians at the Tokyo Olympics and Paralympics.
- Support4Culture provided \$0.6 million to support arts, culture and heritage in Nova Scotia. Activities included partnering with Halifax Jazz Festival on their Community Series, which featured emerging artists from across the province.
- Preparations continue for Nova Scotia Gaming's Gambling Literacy Awareness Week and Campaign, which will launch in January 2022.
- Support4Communities activities included sharing information on COVID-19 event protocols, in preparation for the return of Casino Night fundraisers in the future.



\$42.0 million was paid to the Province in the second quarter.

This is \$9.5 million higher than the same quarter last year, primarily due to fewer mandated closures as the COVID-19 pandemic subsided.

Overall, revenue is higher than the same quarter last year due to open casino sites that were closed last year due to Public Health orders.

Contributions and expenditures for responsible gambling and prevention programming initiatives totalled \$1.2 million.



For the second Quarter Ended September 30, 2021

Consolidated Statement of Financial Position

As at September 30, 2021 (unaudited) (in thousands)

| ASSETS | <u>2021</u> | <u>2020</u> |
|---|-------------------|-------------------|
| Current assets | | |
| Cash and cash equivalents | \$ 11,552 | \$ 12,108 |
| Cash – restricted | 6,607 | 6,968 |
| Cash – casino capital replacement reserve | 9,377 | 7,179 |
| Trade and other receivables | 9,822 | 11,472 |
| Prepaid expenses | 544 | 554 |
| Inventories | 3,615 | 2,660 |
| | 41,517 | 40,941 |
| Non-current assets | | |
| Property, plant and equipment | 62,341 | 68,651 |
| Disputed HST assessments | 84,618 | 79,269 |
| Investment in Atlantic Lottery Corporation | 14,774 | 7,330 |
| Investment in Interprovincial Lottery Corporation | 1 | 1 |
| | 161,734 | 155,251 |
| | \$ 203,251 | \$ 196,192 |
| LIABILITIES and EQUITY | | |
| Current liabilities | | |
| Trade and other payables | 22,267 | 21,488 |
| Deferred revenue | 680 | 510 |
| Liabilities for unclaimed prizes | 6,607 | 6,968 |
| Due to Atlantic Gaming Equipment Limited | 4,335 | 5,541 |
| Other liabilities | 1,871 | 1,826 |
| Due to Province of Nova Scotia | 125,524 | 123,288 |
| | 161,284 | 159,621 |
| Non-current liabilities | | |
| Due to Atlantic Gaming Equipment Limited | 8,881 | 9,414 |
| Other long term liabilities | 1,868 | 1,780 |
| | 10,749 | 11,194 |
| EQUITY | <u></u> | |
| Casino capital replacement reserve | 16,444 | 18,047 |
| Accumulated other comprehensive income | 14,774 | 7,330 |
| | 31,218 | 25,377 |
| | | |
| | \$ <u>203,251</u> | \$ <u>196,192</u> |



DID YOU KNOW?

Nova Scotia Gaming Corporation is the Crown Corporation responsible for managing the business of gaming in the province.

We help make Nova Scotia a better place by returning 100% of the profits to government for programs and causes that are important to Nova Scotians.

For the second Quarter Ended September 30, 2021

Consolidated Statement of Net Income

For the second quarter ended September 30, 2021 (unaudited) (in thousands)



| | 2021 | | | | | 2020 | | | | | | | | | | | |
|---------------------------|--------|-----|-------------------|------------------|------------|------------|-------------|--------------|----|-------|-------------------|------------------|------------|------------|-------------|-----|------------|
| | Casi | nos | Ticket Lottery | Video Lottery | RG | Other | 2nd Quarter | Year to date | Ca | sinos | Ticket Lottery | Video Lottery | RG | Other | 2nd Quarter | Ye | ar to date |
| Revenues | \$ 18, | 674 | \$ 30,391 | \$ 32,110 | \$ - | \$ - | \$ 81,175 | \$ 137,339 | \$ | 400 | \$ 28,064 | \$ 31,852 | \$ - | \$ - | \$ 60,316 | \$ | 91,600 |
| Expenses | 15, | 713 | 12,338 | 10,844 | 231 | 491 | 39,617 | 66,908 | | 417 | 13,107 | 10,075 | 159 | 834 | 24,592 | | 44,278 |
| Net Profit | 2, | 961 | 18,053 | 21,266 | (231) | (491) | 41,558 | 70,431 | | (17) | 14,957 | 21,777 | (159) | (834) | 35,724 | | 47,322 |
| Contributions | | | | | (1,000) | (2,101) | (3,101) | (8,155) | | | | | (1,000) | (2,220) | (3,220) | | (8,325) |
| Net Income before win tax | 2, | 961 | 18,053 | 21,266 | (1,231) | (2,592) | 38,457 | 62,276 | | (17) | 14,957 | 21,777 | (1,159) | (3,054) | 32,504 | | 38,997 |
| Win Tax | 3, | 514 | | | | | 3,514 | 4,669 | l | | | | | | | l _ | - |
| Payment to Province | \$ 6, | 475 | \$ 18,053 | \$ 21,266 | \$ (1,231) | \$ (2,592) | \$ 41,971 | \$ 66,945 | \$ | (17) | \$ 14,957 | \$ 21,777 | \$ (1,159) | \$ (3,054) | \$ 32,504 | \$ | 38,997 |

Consolidated Statement of Changes in Equity

For the second quarter ended September 30, 2021 [unaudited] (in thousands)

| | 20 | 021 | 2020 | | | |
|--|-------------|--------------|-------------|--------------|--|--|
| | 2nd Quarter | Year to date | 2nd Quarter | Year to date | | |
| Casino Capital Replacement Reserve, beginning of period | \$ 14,345 | \$ 13,659 | \$ 18,031 | \$ 18,021 | | |
| Change in reserve | 2,099 | 2,785 | 16 | 26 | | |
| Casino Capital Replacement Reserve, end of period | 16,444 | 16,444 | 18,047 | 18,047 | | |
| Accum. Other Comprehensive Income, beginning of period Other comprehensive income (loss) | 14,774 - | 14,774 | 7,330 | 7,330 | | |
| Accum. Other Comprehensive Income, end of period | 14,774 | 14,774 | 7,330 | 7,330 | | |
| Retained Earnings, beginning of period | | | - | - | | |
| Net Income | 41,971 | 66,945 | 32,504 | 38,997 | | |
| Payment to Province | (41,971) | (66,945) | (32,504) | (38,997) | | |
| Retained Earnings, end of period | | _ | | | | |
| Equity, end of period | \$ 31,218 | \$ 31,218 | \$ 25,377 | \$ 25,377 | | |

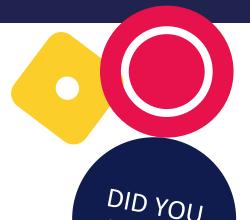


For the second Quarter Ended September 30, 2021

Consolidated Statement of Cash Flows

For the second quarter ended September 30, 2021 (unaudited) (in thousands)

| | <u>202</u> | <u>1</u> | <u>2020</u> |
|--|------------------|-------------|-------------|
| Operating | | | |
| Net income | \$ 41,971 | . \$ | 32,504 |
| Depreciation and amortization | 1,578 | 3 | 1,676 |
| Loss on disposal of capital assets | 16 | 5 | 15 |
| Net transfers of property, plant and equipment | (9 | 9) | 195 |
| Net changes in short term liabilities | (89 | 9) | (145) |
| Net changes in non-cash working capital | (169 | <u> </u> | 7,235 |
| | 43,298 | <u> </u> | 41,480 |
| Financing | | | |
| Allocation of income to Province | (41,971 | .) | (32,504) |
| Net changes in other long term liabilities | (65 | 5) | (5) |
| Net changes in obligation to Atlantic Gaming Equipment Limited | (1,048 | <u> </u> | (1,208) |
| | (43,084 | 1) | (33,717) |
| Investing | | | |
| Purchases of capital assets, net additions | (193 | 3) | (241) |
| Increase in Casino Capital Replacement Reserve, net of cash | 255 | ; | 118 |
| | 62 | | (123) |
| Net increase in cash & cash equivalents | 276 | 5 | 7,640 |
| Cash & cash equivalents, beginning of quarter | 11,276 | <u> </u> | 4,468 |
| Cash & cash equivalents, end of quarter | \$ <u>11,552</u> | <u>.</u> \$ | 12,108 |



Proceeds from the sale of designated lottery products fund the *Support4Sport* program. *Support4Sport* is the largest source of funding for amateur sports in the province and has helped raise over \$51.0 million since

it was introduced in 2006.