

Operational Highlights

- Nova Scotia had a \$1.0 million Lotto 6/49 winner, a “Super Set for Life” Scratch’N Win ticket winner and two “Set for Life” ticket winners.
- There was one Lotto Max \$50+ million plus MAXMILLION draw and five Lotto 6/49 jackpots over \$20 million.
- Two new Scratch’N Win tickets, \$7 “Precious 7” and \$10 “Extra Lucky Lines” and two new Breakopen tickets, \$1 “Casino” and \$0.50 “Royal Jewels” were launched.
- Casino Nova Scotia promotions included a Prime Rib and Lobster Buffet and contests “Treasure Island” and “Money Mountain”. Entertainment included concerts by High Valley and a Songwriter’s Circle, Psychic Medium Angela MacLellan, and darts tournaments.

Community Highlights

- *Support4Sport* provided \$1.0 million in dedicated profits for amateur sports in Nova Scotia and sponsored the Inspired Gala to celebrate the coaches, athletes, volunteers and sponsors of Special Olympics Nova Scotia.
- *Support4Culture* provided \$1.9 million for initiatives such as the 17th Robert Merritt Awards hosted by Theatre Nova Scotia.
- The Responsible Gambling Resource Centres in the casinos distributed approximately 900 pieces of responsible gambling information to patrons, and yourbestbet.ca had over 320 unique visitors.
- NSGC supported five Monte Carlo nights as part of the *Support4Communities* Casino Nights program, helping raise more than \$28,000 for organizations in the host communities.

For more information visit: www.gamingns.ca



\$35.8 million was paid to the Province in the fourth quarter.

This is \$0.1 million lower than the same quarter last year, primarily due to lower video lottery profits from decreased revenue.

Overall, revenue from gaming is lower than the same quarter last year due to video lottery terminal attrition.

Contributions and expenditures for responsible gambling and prevention programming initiatives totalled \$1.7 million.

Consolidated Statement of Financial Position

As at March 31, 2019 (unaudited) [in thousands]

	<u>2019</u>	<u>2018</u>
ASSETS		
Current assets		
Cash and cash equivalents	\$ 8,375	\$ 7,276
Cash – restricted	4,859	5,453
Cash – casino capital replacement reserve	8,454	6,522
Trade and other receivables	9,794	9,186
Prepaid expenses	321	245
Inventories	<u>2,937</u>	<u>2,048</u>
	<u>34,740</u>	<u>30,730</u>
Non-current assets		
Property, plant and equipment	67,224	75,664
Disputed HST assessments	69,320	61,483
Investment in Atlantic Lottery Corporation	3,404	4,741
Investment in Interprovincial Lottery Corporation	<u>1</u>	<u>1</u>
	<u>139,949</u>	<u>141,889</u>
	<u>\$ 174,689</u>	<u>\$ 172,619</u>
LIABILITIES and EQUITY		
Current liabilities		
Trade and other payables	20,014	19,748
Deferred revenue	544	433
Liabilities for unclaimed prizes	4,859	5,453
Due to Atlantic Gaming Equipment Limited	6,297	6,970
Other liabilities	1,339	1,274
Due to Province of Nova Scotia	<u>112,840</u>	<u>104,648</u>
	<u>145,893</u>	<u>138,526</u>
Non-current liabilities		
Due to Atlantic Gaming Equipment Limited	7,482	12,376
Other long term liabilities	<u>255</u>	<u>253</u>
	<u>7,737</u>	<u>12,629</u>
EQUITY		
Casino capital replacement reserve	17,655	16,723
Accumulated other comprehensive income	<u>3,404</u>	<u>4,741</u>
	<u>21,059</u>	<u>21,464</u>
	<u>\$ 174,689</u>	<u>\$ 172,619</u>

DID YOU
KNOW?

Nova Scotia Gaming Corporation is the Crown Corporation responsible for managing the business of gaming in the province. We help make Nova Scotia a better place by returning 100% of the profits to government programs and good causes that are important to Nova Scotians.

Consolidated Statement of Net and Comprehensive Income

For the fourth quarter ended March 31, 2019 (unaudited) [in thousands]



	2019						2018							
	Casinos	Ticket Lottery	Video Lottery	RG	Other	4th Quarter	Year to date	Casinos	Ticket Lottery	Video Lottery	RG	Other	4th Quarter	Year to date
Revenues	\$ 20,628	\$ 57,097	\$ 31,971	\$ -	\$ 28	\$ 109,724	\$ 461,383	\$ 19,838	\$ 57,177	\$ 33,199	\$ -	\$ 14	\$ 110,228	\$ 447,569
Expenses	17,655	45,317	10,541	526	137	74,176	311,990	17,019	46,130	10,491	393	654	74,687	301,456
Net profit	2,973	11,780	21,430	(526)	(109)	35,548	149,393	2,819	11,047	22,708	(393)	(640)	35,541	146,113
Contributions	-	-	-	(1,223)	(2,174)	(3,397)	(19,731)	-	-	-	(1,205)	(2,009)	(3,214)	(19,419)
Net Income before win tax	2,973	11,780	21,430	(1,749)	(2,283)	32,151	129,662	2,819	11,047	22,708	(1,598)	(2,649)	32,327	126,694
Win Tax	3,684	-	-	-	-	3,684	15,585	3,556	-	-	-	-	3,556	15,443
Net Income	\$ 6,657	\$ 11,780	\$ 21,430	\$ (1,749)	\$ (2,283)	\$ 35,835	\$ 145,247	\$ 6,375	\$ 11,047	\$ 22,708	\$ (1,598)	\$ (2,649)	\$ 35,883	\$ 142,137
Other comprehensive income	-	-	-	-	(1,337)	(1,337)	(1,337)	-	-	-	-	842	842	842
Net and comprehensive income	\$ 6,657	\$ 11,780	\$ 21,430	\$ (1,749)	\$ (3,620)	\$ 34,498	\$ 143,910	\$ 6,375	\$ 11,047	\$ 22,708	\$ (1,598)	\$ (1,807)	\$ 36,725	\$ 142,978

Consolidated Statement of Changes in Equity

For the fourth quarter ended March 31, 2019
(unaudited) [in thousands]

	2019		2018	
	4th Quarter	Year to date	4th Quarter	Year to date
Casino Capital Replacement Reserve, beginning of period	\$ 20,399	\$ 16,723	\$ 20,028	\$ 15,975
Change in reserve	(2,744)	932	(3,305)	748
Casino Capital Replacement Reserve, end of period	17,655	17,655	16,723	16,723
Accum. Other Comprehensive Income, beginning of period	4,741	4,741	3,899	3,899
Other comprehensive income (loss)	(1,337)	(1,337)	842	842
Accum. Other Comprehensive Income, end of period	3,404	3,404	4,741	4,741
Retained Earnings, beginning of period	-	-	-	-
Net income	35,835	145,247	35,883	142,137
Payment to Province	(35,835)	(145,247)	(35,883)	(142,137)
Retained Earnings, end of period	-	-	-	-
Equity, end of period	\$ 21,059	\$ 21,059	\$ 21,464	\$ 21,464

Consolidated Statement of Cash Flows

For the fourth quarter ended March 31, 2019 (unaudited) [in thousands]

	<u>2019</u>	<u>2018</u>
Operating		
Net and comprehensive income	\$ 35,835	\$ 35,883
Depreciation	6,112	6,278
Loss on disposal of capital assets	50	13
Net transfers of property, plant and equipment	(1,234)	(124)
Net changes in non-cash working capital	<u>(2,356)</u>	<u>(9,321)</u>
	<u>41,750</u>	<u>35,979</u>
Financing		
Allocation of income to Province	(35,835)	(35,883)
Decrease in obligation to Atlantic Gaming Equipment Limited	<u>(376)</u>	<u>(1,623)</u>
	<u>(36,211)</u>	<u>(37,506)</u>
Investing		
Purchases of capital assets, net additions	(749)	(1,197)
Decrease in Casino Capital Replacement Reserve, net of cash	<u>(3,679)</u>	<u>(3,310)</u>
	<u>(7,771)</u>	<u>(7,757)</u>
Net (decrease)/increase in cash & cash equivalents	(2,232)	(9,284)
Cash & cash equivalents, beginning of quarter	<u>10,607</u>	<u>16,560</u>
Cash & cash equivalents, end of quarter	<u>\$ 8,375</u>	<u>\$ 7,276</u>

**DID YOU
KNOW?**

Proceeds from the sale of designated lottery products fund the *Support4Sport* program. *Support4Sport* is the largest source of funding for amateur sports in the province and has helped raise over \$38 million since it was introduced in 2006.