

For the second Quarter Ended September 30, 2018

Operational Highlights

- Casino Nova Scotia held "Christmas in July" and "Racing for Riches" promotions. Entertainment included Thunder from Down Under, Steve Earle, Sebastian Bach and the Rouge Charity Gala.
- Nova Scotia had a \$2.5 million Scratch'N Win "Multi-Millionaire" ticket winner and a \$1.0 million Atlantic 49 winner.
- New Scratch'N Win tickets "\$7 Ruby 7's", "\$20 Supreme", "\$5 Cash Series" and "\$10 Ultra" were launched.
- New video lottery games "Miss Kitty" and "Sun and Moon" were launched.
- There were six Lotto Max \$50+ million plus MAXMILLION draws and nine Lotto 6/49 jackpots over \$20 million.

Community Highlights

- Support4Sport provided \$1.0 million in dedicated profits for amateur sports in Nova Scotia and sponsored the 2018 Special Olympics Summer Games Friends & Family event, which celebrated those who support the athletes.
- Support4Culture provided \$0.9 million for initiatives including the PanAm Canoe Championships at Lake Banook in Dartmouth and the Association of Nova Scotia Museums conference.
- The Responsible Gambling Resource Centres in the casinos distributed nearly 800 pieces of responsible gambling information to patrons.
- NSGC supported three Monte Carlo nights as part of the Support4Communities Casino Nights program, helping raise more than \$30,000 for organizations in those host communities.



FINANCIAL HIGHLIGHTS

\$37.8 million was paid to the Province in the second quarter.

This is \$0.5 million higher than the same quarter last year primarily due to the timing of contributions to community programs.

Overall, revenue from gaming is higher than the same quarter last year due to increased ticket lottery sales from more frequent high-dollar jackpots and new games.

Contributions and expenditures for responsible gambling and prevention programming initiatives totalled \$1.3 million.

For more information visit: www.gamingns.ca



For the second Quarter Ended September 30, 2018

Consolidated Statement of Financial Position

As at September 30, 2018 (unaudited) (in thousands)

ASSETS	<u>2018</u>	<u>2017</u>
Current assets		
Cash and cash equivalents	\$ 17,715	\$ 12,633
Cash – restricted	5,919	4,945
Trade and other receivables	1,832	2,104
Prepaid expenses	4,676	5,130
Inventories	2,422	2,424
	32,564	27,236_
Non-current assets	·	·
Property, plant and equipment	73,143	79,063
Cash – casino capital replacement reserve	6,762	8,954
Disputed HST assessments	65,570	57,595
Investment in Atlantic Lottery Corporation	16,816	12,099
Investment in Interprovincial Lottery Corporation	1	1
,,,,,	162,292	157,712
	\$ 194,856	\$ 184,948
	3 194,630	Ş <u>164,946</u>
LIABILITIES and EQUITY		
Current liabilities		
Bank indebtedness	\$ 98	\$ 118
Trade and other payables	26,895	22,983
Deferred revenue	575	638
Liabilities for unclaimed prizes	5,919	4,945
Due to Atlantic Gaming Equipment Limited	6,970	3,434
Other liabilities	1,417	1,175
Due to Province of Nova Scotia	110,232	<u>103,766</u>
	152,106_	137,059_
Non-current liabilities		
Due to Atlantic Gaming Equipment Limited	8,924	19,203
Other long term liabilities - asset retirement obligation	<u>252</u>	255_
	9,176	19,458
EQUITY		
Casino capital replacement reserve	19,218	18,700
Retained earnings	14,356	9,731
	33,574	28,431
	\$ 194,856	\$ 184,948
		



DID YOU KNOW?

Nova Scotia Gaming
Corporation is the Crown
Corporation responsible for
managing the business of
gaming in the province. We
help make Nova Scotia a
better place by returning
100% of the profits to
government programs and
good causes that are
important to Nova Scotians.

For the second Quarter Ended September 30, 2018

Consolidated Statement of Net and Comprehensive Income

For the second quarter ended September 30, 2018 (unaudited) (in thousands)



	2018				2017									
	Casinos	Ticket Lottery	Video Lottery	RG	Other	2nd Quarter	Year to date	Casinos	Ticket Lottery	Video Lottery	RG	Other	2nd Quarter	Year to date
Revenues	\$ 24,216	\$ 57,876	\$ 32,671	\$ -	\$ -	\$ 114,763	\$ 231,251	\$ 23,614	\$ 51,633	\$ 34,601	\$ -	\$ -	\$ 109,848	\$ 219,942
Expenses	19,994	45,724	11,384	183	911	78,196	157,719	19,579	40,710	11,511	219	825	72,844	147,912
Net Profit	4,222	12,152	21,287	(183)	(911)	36,567	73,532	4,035	10,923	23,090	(219)	(825)	37,004	72,030
Contributions				(1,132)	(2,012)	(3,144)	(8,312)				(448)	(3,517)	(3,965)	(6,039)
Net Income	4,222	12,152	21,287	(1,315)	(2,923)	33,423	65,220	4,035	10,923	23,090	(667)	(4,342)	33,039	65,991
Win Tax	4,334					4,334	8,194	4,263					4,263	8,071
Payment to Province	\$ 8,556	\$ 12,152	\$ 21,287	\$ (1,315)	\$ (2,923)	\$ 37,757	\$ 73,414	\$ 8,298	\$ 10,923	\$ 23,090	\$ (667)	\$ (4,342)	\$ 37,302	\$ 74,062

Consolidated Statement of Changes in Equity

For the second quarter ended September 30, 2018 (unaudited) (in thousands)

	2	018	2017			
	2nd Quarter	Year to date	2nd Quarter	Year to date		
Casino Capital Replacement Reserve						
Casino Capital Replacement Reserve, beginning of period	\$ 17,892	\$ 16,723	\$ 17,258	\$ 15,975		
Change in reserve	1,326	2,495	1,442	2,725		
Casino Capital Replacement Reserve, end of period	19,218	19,218	18,700	18,700		
Retained Earnings						
Retained earnings, beginning of period	13,163	11,970	8,539	7,346		
Net and comprehensive income	37,757	73,414	37,302	74,062		
Change in investment in Atlantic Lottery Corporation	1,193	2,386	1,192	2,385		
Payment to Province	(37,757)	(73,414)	(37,302)	(74,062)		
Retained earnings, end of period	14,356	14,356	9,731	9,731		
Equity, end of period	\$ 33,574	\$ 33,574	\$ 28,431	\$ 28,431		



For the second Quarter Ended September 30, 2018

Consolidated Statement of Cash Flows

For the second quarter ended September 30, 2018 (unaudited) (in thousands)

	<u>2018</u>	<u>2017</u>
Operating		
Net and comprehensive income	\$ 37,757	\$ 37,302
Allocation of income to Province	(37,757)	(37,302)
Depreciation	2,157	2,194
Loss on disposal of capital assets	10	-
Net transfers of property, plant and equipment	165	(95)
Net changes in non-cash working capital	5,497	3,241
	7,829	5,340
Financing		
Decrease in obligation to Atlantic Gaming Equipment Limited	(1,709)	(1,636)
	(1,709)	(1,636)
Investing		
Purchases of capital assets, net additions	(1,432)	(3,402)
Change in investment of Atlantic Lottery Corporation	1,123	433
Increase in Casino Capital Replacement Reserve, net of cash	1,193	3,267
	884_	298_
Net increase in cash & cash equivalents	7,004	4,002
Cash & cash equivalents, beginning of quarter	10,613	8,513
Cash & cash equivalents, end of quarter	\$17,617_	\$ 12,515



DID YOU KNOW?

Proceeds from the sale of designated lottery products fund the *Support4Sport* program. *Support4Sport* is the largest source of funding for amateur sports in the province and has helped raise over \$38 million since it was introduced in 2006.