

# NOVA SCOTIA PROVINCIAL LOTTERIES & CASINO CORPORATION

January 2018

## Gambling in Nova Scotia

### Gaming Stats

|                        |                                 |
|------------------------|---------------------------------|
| # Casinos              | 2                               |
| # VLTs                 | 2,082 (excluding First Nations) |
| # VLTs – First Nations | 622                             |
| # VL retailers         | 285 (2 seasonal)                |
| # TL retailers         | 1,057                           |
| # Slot machines        | 571 Halifax, 273 Sydney         |
| # Tables               | 27 Halifax, 7 Sydney            |

### Prize Payouts

|                |         |
|----------------|---------|
| Video Lottery  | 93%-95% |
| Ticket Lottery | 33%-65% |

- It is important to remember that over the long run, a player will most likely lose more than they will win.

### Gaming Revenues

- In 2016-17, gaming provided \$144.6 million to Government to help fund important programs and services.
- In 2016-17, video lottery and ticket lottery retailers earned \$38.1 million in commissions.

### Financial Results (\$ millions)

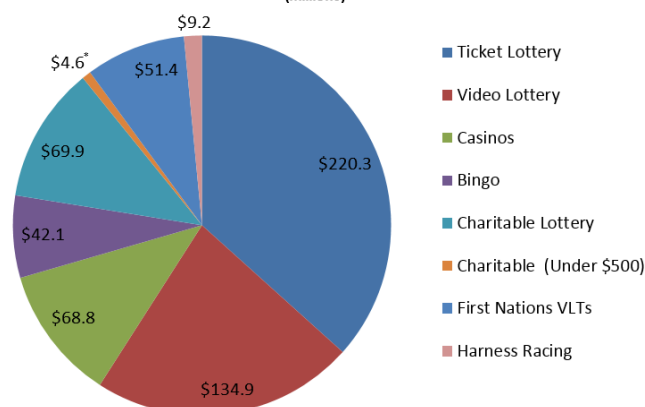
|                          | 2016-17<br><u>Actual</u> | 2017-18<br><u>Budget</u> |
|--------------------------|--------------------------|--------------------------|
| <i>Corporate</i>         |                          |                          |
| Revenue                  | \$ <u>431.7</u>          | \$ <u>433.5</u>          |
| Net Income               | 130.8                    | 126.7                    |
| Win Tax                  | <u>13.8</u>              | <u>12.6</u>              |
| Contribution to Province | \$ <u>144.6</u>          | \$ <u>139.3</u>          |
| <i>Ticket Lottery</i>    |                          |                          |
| Revenue                  | \$ <u>220.3</u>          | \$ <u>225.8</u>          |
| Net Income               | \$ <u>49.6</u>           | \$ <u>46.5</u>           |
| <i>Video Lottery</i>     |                          |                          |
| Revenue                  | \$ <u>134.9</u>          | \$ <u>137.9</u>          |
| Net Income               | \$ <u>87.4</u>           | \$ <u>90.7</u>           |
| <i>Casinos</i>           |                          |                          |
| Revenue                  | \$ <u>76.5</u>           | \$ <u>69.8</u>           |
| Contribution             | \$ <u>26.4</u>           | \$ <u>23.6</u>           |

### Employment (approximate # of direct jobs created by Gaming – as of September 30, 2017)

|   |     |
|---|-----|
| Halifax casino  | 345 |
| Sydney casino   | 131 |
| Nova Scotia Provincial Lotteries and Casino Corporation | 17  |
| Atlantic Lottery – NS operations                        | 38  |

- More than 500 people are directly employed by gaming (as of September 2017) representing approximately \$21.7 million in annual salaries and benefits.

2016-17 Regulated Gambling Revenue Sources  
(millions)



\*The AGFTD provides licenses to charities for prizes under \$500. The revenue for these are not tracked; however have been estimated to be \$4.6 million in 2016-17

### Participation in Gambling

- In 2013, 73% of adults in Nova Scotia reported gambling at least once over the last year. Of these individuals, 93% gambled with no risk of developing problems.<sup>1</sup>
- Based on the Canadian Problem Gambling Severity Index, 0.7% of the adult population (about 5,200) in Nova Scotia have problems with their gambling. An additional 1.3% (about 9,600) are considered at moderate-risk of experiencing a problem with gambling.<sup>2</sup> 4.8% of the adult population is in the low-risk, category<sup>3</sup>.
- In 2016-17, Nova Scotians wagered approximately \$1.4 billion on gambling. During this time, \$1.0 billion was paid out in prizes.<sup>4</sup>

<sup>1</sup> 2013 Nova Scotia Adult Gambling Information Collection Project

<sup>2</sup> Ibid

<sup>3</sup> Ibid

<sup>4</sup> Nova Scotia Annual Gaming Report 2016-17, Alcohol, Gaming, Fuel and Tobacco Division, Service Nova Scotia and Municipal Relations