

QUARTERLY REPORT

For the quarter ended December 31, 2006

FINANCIAL HIGHLIGHTS For the third quarter ended December 31, 2006 (unaudited)

In the third quarter, the total Payment to Province was \$43.2 million, which is \$3.1 million lower than the prior year, due to budgeted declines in Video Lottery (VL) and offset by favourable results from the casino business lines.

The VL business line accounted for \$25.3 million of the Payment to Province, which is \$3.5 million lower than the previous year. The reduction in revenue was expected and resulted from the implementation of the four VLT-related Gaming Strategy initiatives and the 100% Smoking Ban which took effect December 1, 2006.

The Ticket Lottery (TL) business line accounted for \$12.9 million of the Payment to Province, which is \$0.7 million lower than the previous year. This decrease is attributable to an unfavourable variance in Lotto 6/49 which experienced very high sales in the same quarter last year due to large jackpots.

Payment to Province from the Halifax Casino was \$5.8 million, which is \$1.0 million higher than the previous year. Payment to Province from the Sydney Casino was \$2.1 million, \$0.1 million higher than the previous year. The improvement in results is attributable to favourable customer response to the Capital Improvement Plan which saw the implementation of new slot machines, Ticket-in Ticket-out technology, renovations to the gaming floor, and a shift in marketing programs targeting the social occasional gamer.

Responsible gambling expenditures of \$1.1 million were used to support responsible gambling and prevention programming initiatives launched and implemented during this period.

Win Tax of \$4.4 million was deducted from casino revenues and paid directly to the Province of Nova Scotia during the quarter.

In addition to corporate initiatives aimed at promoting the responsible use of its products, the Nova Scotia Gaming Corporation (NSGC) made the following financial contributions to assist in the research and treatment of problem gambling, as well as in the delivery of prevention programs:

| | Quarter ended December 31, 2006 | Quarter ended December 31, 2005 |
|--|---|---|
| Nova Scotia Gaming Foundation Video Lottery Retailers Nova Scotia Gaming Corp. | \$ 88,150 <u>88,150</u> 176,300 | \$ 101,000 <u>101,000</u> 202,000 |
| Responsible Gambling/Prevention Programming programs | 1,070,700 | 879,000 |
| Contribution to Department of Health Promotion and Protection Total Contributions | <u>1.000.000</u> \$ <u>2,247,000</u> | <u>1,000,000</u> \$ <u>2,081,000</u> |

OPERATIONAL HIGHLIGHTS For the third quarter ended December 31, 2006 (unaudited)

The Casino business line continued to host its popular No Limit Texas Hold'em poker tournaments in the third quarter. Three tournaments took place at the Halifax Casino including the "Autumn Classic" and "Jack and Jill" tournaments in October, and the "Winter Classic" tournament in November. The Halifax Casino also held its "Free Fall" promotion in November and December, offering special rewards for Player's Club members 50 years and older. In addition, the Casino hosted an exciting entertainment line-up featuring performances by The Philosopher Kings, Michelle Wright, and Bruce Guthro, among others.

Renovations to the Sydney Casino were completed in the third quarter, including the installation of new carpet on the gaming floor, the introduction of a new floor layout and the installation of new signage. The revitalized property was officially launched with a gala event on November 22nd and was further promoted through the launch of the "Where Friends Come to Play" marketing campaign for the Sydney market. In addition, the "Crystal and Ice" No Limit Texas Hold'em poker tournament took place at the Sydney Casino in November.

The Ticket Lottery business line continued to roll out its WISHBOX branding on retail kiosks in the third quarter, including locations at the SunnySide Mall and Mic Mac Mall. In addition, the implementation of the second phase of *SuperStar* Bingo continued with information sessions being held with charities in order to communicate the benefits of charitable Linked Bingo directly. Sign up of new charities continued throughout the third quarter and the additional halls are expected to participate early in the fourth quarter.

On December 1, 2006 amendments to the provincial *Smoke-Free Places Act* took effect making Nova Scotia's smoke-free legislation the strongest in Canada. As a result, smoking is no longer permitted at the Casino properties, or at video lottery retail sites. This change is expected to materially and negatively impact the financial performance of both the Casino and Video Lottery business lines over the next year.

In the third quarter, NSGC illustrated its commitment to social responsibility through a number of initiatives. The fifth annual Responsible Gambling Awareness Week (RGAW) was held from October 1-7 with the goal of increasing public awareness about the risks of gambling and the importance of responsible gambling. NSGC also launched its Social Responsibility Charter with its operators Atlantic Lottery Corporation (ALC) and Great Canadian Gaming Corporation (GCGC), formalizing NSGC's ongoing commitment to social responsibility. A Youth Gambling Prevention Summit was introduced, with international experts providing insight into the prevalence of youth gambling, the risks involved, and how to effectively connect with this hard-to-reach audience with awareness and education messages. In addition, Interactive Community Education Displays visited five communities during RGAW, bringing important facts about responsible gambling and information about the risks of gambling to people across the Province.

BALANCE SHEET

As at December 31, 2006 (unaudited) (in thousands)

| A | S | Si | Εī | ΓS |
|----------|---|----------|-----|--------|
| <u> </u> | - | <u> </u> | - ' | \sim |

| Comment | <u>2006</u> | <u>2005</u> |
|---|--|--|
| Current Cash and Short-term Investments Cash – restricted Accounts receivable – Operators Inventory, at cost Prepaids | \$ 5,489 5,685 - 1,782 <u>776</u> 13,732 | \$ 19,877 3,090 2,396 1,476 <u>216</u> <u>27,055</u> |
| Long-term Cash – Casino Capital Replacement Reserve Deferred charges Investment in Atlantic Lottery Corporation Inc. Investment in Interprovincial Lottery Corporation Capital assets | 961 100 1 <u>105,722</u> <u>106,785</u> \$ <u>120,517</u> | 4,816 232 1 1 <u>100,347</u> <u>105,397</u> \$ <u>132,452</u> |
| LIABILITIES | | |
| Current Accounts payable Deferred lottery revenue Liabilities for unclaimed prizes Capital obligation – current portion Due to operators Due to Atlantic Gaming Equipment Limited – current portion Due to Nova Scotia Gaming Foundation Due to Province of Nova Scotia | \$ 1,518 495 5,685 11,975 10,572 9,037 50 <u>51,043</u> 90,375 | \$ 3,101 357 3,090 37,134 - 14,655 64 <u>53,108</u> <u>111,509</u> |
| Long-term Due to Atlantic Gaming Equipment Limited Capital obligation | 4,122 <u>14,039</u> <u>18,161</u> <u>108,536</u> | 5,002 <u>4,375</u> <u>9,377</u> <u>120,886</u> |
| EQUITY Casino Capital Replacement Reserve | <u> 11,981</u> | <u> 11,566</u> |
| | \$ <u>120,517</u> | \$ <u>132,452</u> |

Statement of Income and Payment to Province

| | 2006 | | | | | | | 2005 | | | | | | | | |
|--|-------------------|------------------|-----------------|-----------------|--------------------|--------------------|---------------------|-------------------|-------------------|------------------|-----------------|-----------------|--------------------|--------------------|---------------------|-------------------|
| | LOTTERIES | | CASINOS | | RESP. GAMBLING | OTHER | TOTAL | | LOTTERIES | | CASINOS | | RESP. GAMBLING | OTHER | TOTAL | |
| | Ticket Lottery | Video Lottery | HFX | SYD | | | 3 rd Qtr | Year to date | Ticket Lottery | Video Lottery | HFX | SYD | | | 3 rd Qtr | Year to date |
| Revenues | \$54,598 | \$38,910 | \$19,133 | \$5,327 | \$ - | \$ 577 | \$118,545 | \$359,389 | \$58,800 | \$45,642 | \$18,257 | \$5,004 | \$ - | \$75 | \$127,778 | \$371,269 |
| Expenses | <u>41,698</u> | <u>13,658</u> | <u>16,841</u> | <u>4,118</u> | <u>1,071</u> | <u>1,046</u> | 78,432 | <u>243,030</u> | <u>45,240</u> | <u>16,889</u> | <u>16,716</u> | <u>3,942</u> | <u>879</u> | <u>697</u> | <u>84,363</u> | <u>244,545</u> |
| Net Income before Contributions | 12,900 | 25,252 | 2,292 | 1,209 | (1,071) | (469) | 40,113 | 116,359 | 13,560 | 28,753 | 1,541 | 1,062 | (879) | (622) | 43,415 | 126,724 |
| Community Programs Contributions | | <u> </u> | <u> </u> | <u> </u> | 426 | 924 | <u>1,350</u> | <u>4,385</u> | <u> </u> | <u> </u> | <u> </u> | | <u>452</u> | <u> 750</u> | <u>1,202</u> | <u>4,617</u> |
| Net income | 12,900 | 25,252 | 2,292 | 1,209 | (1,497) | (1,393) | 38,763 | 111,974 | 13,560 | 28,753 | 1,541 | 1,062 | (1,331) | (1,372) | 42,213 | 122,107 |
| Win Tax | | <u> </u> | 3,501 | 940 | <u> </u> | <u> </u> | 4,441 | 13,914 | | | 3,217 | 891 | | | <u>4,108</u> | 13,176 |
| Payment to Province | \$ <u>12,900</u> | \$ <u>25,252</u> | \$ <u>5,793</u> | \$ <u>2,149</u> | \$(<u>1,497</u>) | \$(<u>1,393</u>) | \$ <u>43,204</u> | \$ <u>125,888</u> | \$ <u>13,560</u> | \$ <u>28,753</u> | \$ <u>4,758</u> | \$ <u>1,953</u> | \$(<u>1,331</u>) | \$(<u>1,372</u>) | \$ <u>46,321</u> | \$ <u>135,283</u> |

For the Third Quarter Ended December 31, 2006 (unaudited) (in thousands)

Statement of Retained Earnings

For the Third Quarter Ended December 31, 2006 (unaudited) (in thousands)

| | 20 | 206 | 2005 | | | | |
|--|-------------------------|--------------------|-------------------------|--------------------|--|--|--|
| | 3 rd QUARTER | YEAR TO DATE | 3 rd QUARTER | YEAR TO DATE | | | |
| Retained earnings, beginning of period | \$ 73,211 | \$- | \$ 79,894 | \$- | | | |
| Net income | 38,763 | 111,848 | 42,213 | 122,107 | | | |
| Net income paid to Province | (<u>111,974</u>) | (<u>111,848</u>) | (<u>122,107</u>) | (<u>122,107</u>) | | | |
| Retained earnings, end of period | \$ | \$ | \$ | \$ | | | |

STATEMENT OF CASH FLOW

For the third quarter ended December 31, 2006 (unaudited) (in thousands)

| | <u>2006</u> | <u>2005</u> |
|--|---|--|
| Operating Net income Allocation of income to Province Amortization Loss on disposal of capital assets Net changes in working capital | \$ 38,763 (38,763) 3,489 - <u>2,540</u> | \$ 42,213 (42,213) 4,563 1,359 <u>15,176</u> |
| | <u>6,029</u> | <u>21,098</u> |
| Financing Decrease in obligation to Atlantic Gaming Equipment Limited Reduction of capital obligation | (2,312) (<u>3,889</u>) (<u>6,201</u>) | (4,142) (<u>3,325</u>) (<u>7,467</u>) |
| Investing Purchases of capital assets Increase in Casino Capital Replacement Reserve, net of cash | (1,104) <u>1,238</u> <u>134</u> | (1,549) <u>895</u> (<u>654</u>) |
| Net (decrease) increase in cash & cash equivalents | (38) | 12,977 |
| Cash, beginning of quarter | <u>5,527</u> | <u>6,900</u> |
| Cash, end of quarter | \$ <u>5,489</u> | \$ <u>19,877</u> |

CERTIFICATION

For the third quarter ended December 31, 2006 (unaudited)

I have evaluated the effectiveness of NSGC's disclosure controls and procedures as of the end of the period covered by the Quarterly Report and conclude that such disclosure controls and procedures have been effective.

Marie T. Mullally, FCA President & CEO

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Robert MacKinnon, CA Vice President Finance

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