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QUARTERLY REPORT For the First Quarter Ended June 30, 2005 (unaudited)



# **Balance Sheet**

As at June 30, 2005 (unaudited) (in thousands)

#### **ASSETS**

Commont	<u>2005</u>	<u>2004</u>
Current Cash & Short-term Investments Cash Restricted Inventory, at cost Prepaids	\$ 16,041 2,100 1,460 439 20,040	\$ 13,657 2,821 1,867 487 18,832
Long-term Cash - Casino Replacement Reserve Deferred Charges Investment in Atlantic Lottery Corporation Inc. Investment in Interprovincial Lottery Corporation Capital Assets  LIABILITIES	3,436 310 1 1 109,281 113,029 \$133,069	4,790 447 1 1 122,892 128,131 \$146,963
Current Accounts Payable Deferred Lottery Revenue Liabilities for Unclaimed Prizes Capital Obligation - Current Portion Due to Operators Due to Atlantic Gaming Equipment Limited - Current Portion Due to Nova Scotia Gaming Foundation Due to Province of Nova Scotia	\$ 2,769 437 2,100 37,858 10,558 12,798 152 31,762 98,434	\$ 931 283 2,821 38,381 7,528 14,904 84 27,090 92,022
Long-term Due to Atlantic Gaming Equipment Limited Capital Obligation	14,595 10,937 25,532	21,750 24,255 46,005
EQUITY		
Casino Capital Replacement Reserve	<u>9,103</u> \$ <u>133,069</u>	<u>8,936</u> \$ <u>146,963</u>



## Statement of Income and Payment to Province

For the First Quarter Ended June 30, 2005 (unaudited) (in thousands)

	2005							2004						
	LOTTERIES		CASINOS		RES. GAMING	OTHER	TOTAL	LOTTERIES		CASINOS		RES. GAMING	OTHER	TOTAL
	Ticket Lottery	Video Lottery	HFX	SYD			1st Quarter and Year to date	Ticket Lottery	Video Lottery	HFX	SYD			1st Quarter and Year to date
Revenues	\$50,146	\$49,254	\$18,670	\$5,145	\$ -	\$ 61	\$123,276	\$48,407	\$50,675	\$17,561	\$ 5,266	\$ -	\$ 47	\$121,956
Expenses	41,791	17,400	16,652	<u>4,705</u>	<u>1,430</u>	<u>1,571</u>	83,549	41,292	<u>17,474</u>	<u>16,505</u>	<u>4,781</u>	<u>595</u>	<u>1,435</u>	82,082
Net Income	8,355	31,854	2,018	440	(1,430)	(1,510)	39,727	7,115	33,201	1,056	485	(595)	(1,388)	39,874
Win Tax			3,347	<u>953</u>	=		4,300			3,126	969	<u>_</u> -		4,095
Payment to Province	\$ <u>8,355</u>	\$ <u>31,854</u>	\$ <u>5,365</u>	\$ <u>1,393</u>	\$ <u>(1,430</u> )	\$( <u>1,510</u> )	\$ <u>44,027</u>	\$ <u>7,115</u>	\$ <u>33,201</u>	\$ <u>4,182</u>	\$ <u>1,454</u>	\$( <u>595</u> )	\$ <u>(1,388</u> )	\$ <u>43,969</u>

## Statement of Retained Earnings

For the First Quarter Ended June 30, 2005 (unaudited) (in thousands)

	2005 1 <sup>st</sup> QUARTER & YEAR TO DATE	2004 1 <sup>st</sup> QUARTER & YEAR TO DATE		
Retained earnings, beginning of period	<b>\$</b>	\$ -		
Net Income	39,727	39,874		
Net Income paid to Province	(39,727)	<u>(39,874</u> )		
Retained earnings, end of period	\$ <u></u>	\$ <del>-</del>		



## **Statement of Cash Flows**

For the First Quarter Ended June 30, 2005 (unaudited) (in thousands)

	<u>2005</u>	<u>2004</u>
Operating Net Income Allocation of income to Province Amortization Net changes in working capital	\$ 39,727 (39,727) 4,862 	\$ 39,874 (39,874) 4,934 <u>166</u>
	9,051	5,100
Financing Increase/(decrease) in obligation to Atlantic Gaming Equipment Limited Reduction of capital obligation	(1,966) ( <u>3,347</u> ) ( <u>5,313</u> )	494 ( <u>2,874</u> ) ( <u>2,380</u> )
Investing Purchases of capital assets Increase in Casino Capital Replacement Reserve, net of cash	(2,025) 240	(4,684) <u>851</u>
	( <u>1,785</u> )	( <u>3,833</u> )
Net increase/(decrease) in cash & cash equivalents	1,953	(1,113)
Cash, beginning of quarter	<u>14,088</u>	<u>14,770</u>
Cash, end of quarter	\$ <u>16,041</u>	\$ <u>13,657</u>



#### FINANCIAL HIGHLIGHTS

FOR THE FIRST QUARTER ENDED JUNE 30, 2005 (unaudited)

In the first quarter, the total payment to the Province was \$44.0 million, marginally higher than the prior year.

The lottery business lines accounted for \$40.2 million of the Payment to the Province, which was \$0.1 million lower than the previous year. Higher ticket lottery revenue due to timing of new products and new promotions was offset by lower video lottery revenues due to fewer software upgrades in the 1<sup>st</sup> quarter of 2005-06 when compared to the same quarter in the prior year.

The Halifax casino payment to the Province was \$5.3 million, \$1.2 million higher than the previous year, primarily due to the increase in table game revenues, specifically poker.

The Sydney casino payment to the Province was \$1.4 million, \$0.1 million

lower than the previous year, due to lower volumes of slot play.

The first quarterly instalment of \$0.8 million representing NSGC's additional funding to the Office of Health Promotion in the amount of \$3.0 million annually as set out in the Province's Gaming Strategy is included in Responsible Gaming expense and accounts for the increase compared to the prior year.

Win tax of \$4.3 million was deducted from casino revenues and paid directly to the Province of Nova Scotia during the quarter.

In addition to corporate initiatives aimed at promoting responsible use of its products, the Nova Scotia Gaming Corporation also made financial contributions to assist in the treatment of and research about problem gambling as follows:

	Quarter ended June 30, 2005	Quarter ended June 30, 2004
Nova Scotia Gaming Foundation		
Video Lottery Retailers	\$ 160,000	\$127,000
Nova Scotia Gaming Corp.	<u>160,000</u>	<u>127,000</u>
	320,000	254,000
Responsible Gaming Operations	110,000	91,000
Contribution to Office of Health Promotion	<u>1,000,000</u>	<u>250,000</u>
Total Contributions	\$ <u>1,430,000</u>	\$ <u>595,000</u>



#### **OPERATIONAL HIGHLIGHTS**

FOR THE FIRST QUARTER ENDED JUNE 30, 2005 (unaudited)

The first quarter saw the release of A Better Balance: Nova Scotia's first Gaming Strategy. This is a five-year strategy designed to set a new course for gaming in the province. It is intended to be a comprehensive, cohesive, integrated strategy which will be the first step in building a better, more balanced gaming environment in Nova Scotia with the particular focus on enhanced treatment and prevention designed to reduce problem gambling.

Great Canadian Gaming Corporation officially became the owner/operator of the Halifax and Sydney casinos on May 31, 2005.

Also in the first quarter work continued on the research into a new responsible gaming device. This device utilizes cardbased technology and has the ability to provide new responsible gaming features to players. Stage I of the Responsible Gaming Device Pilot took place in Windsor and Mount Uniacke and was completed June 30, 2005.

The purpose of Stage I was to gather data from players and identify any potential system problems or issues. Stage II will evaluate the data gathered and is scheduled for completion by September 2005.

Software upgrades to the IGT terminals began in June 2005.

In April, Eastlink Television broadcasted the first locally produced Texas Hold 'Em Poker Tournament finals which were filmed at the Halifax Casino. The finals were rebroadcast throughout the month of April. The Casino plans to hold similar events in the coming year.

Other highlights in the first quarter included a Super 7 Jackpot series which ran from April 8 to May 13, 2005, and offered six jackpots ranging from \$12.5 – \$25 million. For the second year in a row, 10 Atlantic Canadians will scratch the World's Biggest Scratch n' Win ticket for a chance to win \$100,000.



#### **CERTIFICATION**

FOR THE FIRST QUARTER ENDED JUNE 30, 2005 (unaudited)

I have evaluated the effectiveness of NSGC's disclosure controls and procedures as of the end of the period covered by the Quarterly Report and conclude that such disclosure controls and procedures have been effective.

Marie T. Mullally, C.A. President & CEO

Robert MacKinnon, C.A. Director, Corporate Services

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